CELEBRATING VEARS OF EXCELLENCE



# **BUSINESS** P R O F I L E

- Valuation Advisory Services (Registered Valuer Entity)
- Strategic Consulting & Business Advisory
- Asset Monetisation And Auction Services
- Financial Advisory Services
- Transaction Advisory Services

www.adroitgroup.net www.adroitvaluation.com

# Introduction

Adroit Group is a leading Indian group of companies engaged in Valuations Inspections, Strategic Consultancy. Business Advisory, Financial Consultancy, Asset Services, and all auxiliary services for Entrepreneurs, Corporate, Insurers, Banks, Financial Institutions and Government Entities since last **18** years. Adroit is well recognized in the industry and is one of the few Indian firms that are regulated by the Royal Institute of Chartered Surveyors (RICS). Adroit is also a firm registered under the Companies (Registered Valuer and Valuation) Rules, **2017** Adroit is known for its undisputed service and has been at the forefront in efficiently and effectively meeting needs for a diverse ensemble of clients encompassing a wide spectrum of business sectors. The strength lies in its talented professionals, values & ethics. trust, commitment to technology, Infrastructure, and focus on quality. Our highly qualified and experienced team includes engineers from various disciplines and management Finance Professionals. Our clientele includes but is not limited to mix international and large Corporates. Government & Regulatory bodies, Domestic & International Banks, Financial Institutions, and Institutional & Retail Investors. We are handling approximately **3 Lakh** assignments annually. We are serving across India through our **27** regional offices and a team of more than **500** highly skilled professionals. Not only on a domestic platform, we are also capable of executing works on a global level through our highly professional network.



#### A proud member of:





FON Global Alliance supports domestic and crossborder transportations through its network of 25 affliated companies located throughout the America, Europe, the Middle East, Africa, and Asia/Pacifc.

## **Our Group of Companies**

### ADROIT TECHNICAL SERVICES PRIVATE LIMITED

Flagship company, involved in retail mortgage valuation

### ADROIT APPRAISERS & RESEARCH PRIVATE LIMITED

Registered valuer entity, involved in corporate and complex valuations

### ADROIT VALUATION & ADVISORY SERVICES PRIVATE LIMITED

Involved in transaction advisory, strategic consultancy, business advisory asset monetization services & capital market

### ARMPL TECHNOLOGIES PRIVATE LIMITED

IT & software solution

## Asset Monetisation & Auction Service

## Services we provide



# What we do

We are a full-scaled advisory service provider with services including valuation advisory, strategic consultancy and transaction advisory.

## Valuation Advisory

Our valuations professionals approach each mandate with an understanding of its unique difficulties and obstacles, leveraging decades of expertise. We have performed valuation of asset and business interests across the industries like real estate and infrastructure, power generation and transmission, metal and mining, healthcare and pharmaceutical, automobiles chemicals, ITES Hospitality, FMCG, Healthcare, Fashion Retail etc.



- Valuation of Real Estate
- Valuation of infrastructural assets
- Valuation of industrial assets
- Valuation of REITs and InvITs
- Valuation of business interest
- Purchase Price Allocation
- Valuation of start-ups
- Valuation of intangible assets and intellectual property rights
- Valuation under Insolvency & Bankruptcy Code, 2016
- Impairment assessment of tangible and intangible assets
- Valuation for disputes & litigation

- Forensic Audit & Financial due diligence
- Portfolio valuation
- Valuation of ESOPs and Sweat Equities
- Valuation of inventory/ stock
- Valuation of debtors/ receivables
- Valuation for regulatory purposes
- Chartered Engineer Certifcation
- Determination of swap ratio for merger and demergers
- Valuation of Pnancial securities, instruments and derivatives
- Valuations under the IRC 409A, ASC 805, and ASC 815

## Strategic Consultancy & Business Advisory

Our frontline executives keeps a close vigil on projects executions & monitoring and works closely with Senior Management of the organization for effective strategies for project implementation and sustainable and growth



### **Transaction Advisory**

We specialise in advising business owners, financial institutions, and investors on mergers and acquisitions, fund raising, and financial affairs

- Merger & Acquisition Advisory
- Fund Raising
- Start-up Advisory
- Partner Search and Joint Ventures
- Capital Market Advisory
- Transaction Tax Advisory
- Comprehensive Due Diligence
- Transaction Structuring and Accounting

# Our Projects



### JSW Ispat Techno Economic Viability

JSW Ispat had carried out a capacity expansion project earlier in erstwhile Monnet Ispat facility And a fresh TEV Study For Project.



### Aditya Birla Renewables (Chhattisgarh) Lenders' Independent Engineers

Aditya Birla through its SPVs expand into renewable sector and today they are a leading player. The Company is implementing a 93 MWp Solar Power Plants in Chhattisgarh. Federal Bank as Lender had appointed Adroit Advisors as LIE in the Project



The Park (7 star hotel) Valuation done for restructuring purpose in the category of Land & Building.



### **SRM University**

Valuation done for restructuring purpose in the category of Land & Building



### **PC Jewelers Limited** Valuation done for restructuring purpose and DTAR

# FUTURE RETAIL

### **Future Retail Limited**

Valuation done for CIRP under IBC 2016 in the category of Land & Building, Plant & Machinery and Securities & financial asset



### JSW Energy Limited Portfolio MW and 15+ other renewable energy projects



### **Neelanchal Ispat Nigam Limited**

Valuation done for divestment purpose in the category of Land & Building Plant & Machinery and Securities & financial asset



### **IL & FS Limited**

Valuation done for several companies of IL&FS group for Assets Distribution and settlement under IBC Like situation.

<b>Picici</b> Bank	<b>ICICI Bank Ltd.</b> Valuation done for Gaur sons Hi-Tech Infrastructure Pvt. Ltd. , GAUR CITY MALL and Multiple other loan portfolio in different category.
We understand your world	HDFC Bank Limited Valuation done for Charanjiv Charitable trust of their project in Gurugram in education sector brand valuation for pharmaceutical company etc.
	LML Limited(In Liquidation) valuation of land & building and other assets in Kanpur (U.P.) for the purpose of ascertaining and updating
TROOP COMFORTS LTD. Jugi zelfa zika:	TCL (Troop Comforts Limited) Gov. of India Enterprise, Ministry of Defence Multiple Non-Retail Valuation of Land & building & Plant & Machinery, at different geographical Location in India.
PGP GROUP	Dharani Sugar and Chemicals Ltd. Valuation to estimate the fair value and liquidation value of all assets (office and 3 factories )of the company under Regulation 27read with Regulation 35 of IBBI(2016)
<b>JMT AUTO LTD.</b> An Amtek Group Company	JMT Auto Limited ("JMT" ) Determine the Fair Value, Liquidation Value & Enterprise Value of the Corporate Debtor as per the ICAI Valuation Standards, in accordance with Regulation 27 and 35 of the Insolvency and Bankruptcy Board of India (Insolvency Resolution Process for Corporate Persons) Regulations, 2016 as amended from time to time (the "CIRP Regulations")
	JBF Petrochemical Ltd. Valuation of Assets and Liabilities of JBF Petrochemical Ltd. For financial reporting Under IND-SA and for Insurance purpose. Location: at different geographical
Deloitte.	<b>Deloitte India Insolvency Professionals LLP</b> Physical verification and valuation of the Company's assets and Valuation as per the provisions of Insolvency and Bankruptcy Code, 2016.

### OCL iron and steel

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OCL STEEL

Valuation of Auto Division of M/s OCL Iron & Steel Limited located at Kaharani, Chopanki and Begampur

# Our Clients

### Automobile

Eicher Motors Royal Enfield LML Scooters India Amtek Auto Dilip Chhabria Design Asia Motor Works Sonalika Tractors

### Consultants

KPMG PwC Deloitte Ernst & Young BDO SBI Capital Markets Grant Thornton Alvarez Marshal Mazars

### Banking & Financial Institutions

State Bank of India **ICICI Bank** Kotak Mahindra Bank Punjab National Bank Bank of India Axis Bank **IDBI Bank** HDFC Bank Deutsche Bank Unit Trust of India ARCIL Aditya Birla Union Bank Central Bank of India Edelweiss Bank of Maharashtra The Jammu & Kashmir Bank IndusInd Bank Citi Bank Yes Bank Development Credit Bank Standard Chartered Bank IFCI IIFCL DBS Can Fin SIDBI LIC Housing Finance

DBS Bank Ratnakar Bank Bandhan Bank Catholic Syrian Bank Dhanlaxmi Bank Federal Bank Karnataka Bank IDFC Bank Karur Vysya Bank South Indian Bank Siemens

### Cement

Andhra Cement Jaypee Cement Birla Cement KJS Cement Prism Cement JKCL

### **Government & Public Sector**

Government of India Government of West Bengal Government of Tripura Government of Assam Government of Gujarat Department of Economic Offence NBCC NTPC BSNL HPIL ONGC BPCL IOCL Scooters India PDIL

### Hotel, Hospitality & Entertainment

Radisson JW Marriot Claridges SRS Oberoi Taj Group Hotels Sarovar Portico Appu Ghar

**Iron & Steel** Visa Steel Neelachal Ispat Nigam Rashtriya Ispat Nigam JSW Concast Varrsana Ispat Paragon Steel BRG Group

### Logistics

Agarwal Packers & Movers Siddhi Vinayak

### Healthcare & Pharma

Akums IBA Molecule Sterling Biotech Dharamshila Narayana Jaypee Hospital Santosh Hospital Eli Lilly HealthKart

### Maritime & Ports

Tebma Shipyard Meka Dredging Sembmarine Kakinada Mangalore Port Poompuhar Shipping Reliance Naval Mumbai Port

### Power

NEEPCO SJVN Lanco IL&FS Aditya Birla Renewables Monnet Power TATA Power ACB India

### **Real Estate**

Blackstone Embassy Jaypee Amrapali ATS Lotus 3C Supertech M3M Texmaco (KK Birla Group) DS Kulkarni

### **Textile & Leather**

Parasrampuria FabIndia Shamken Supreme Tex Mart Reid & Taylor Bawree Fashion Benlon Assam Polyester Troop Comforts Gliders India Eastern Silk

### EPC

Petron Engineering KND Engineering Isolux Corsan GVR Infra EMC Stewarts & Lloyds UB Engineering Pranav Construction McNelly Bharat

### Food & Beverages

Xalta Best Foods Karls Beverage Veda Biofuel Sainov Spirits Kwality Assam Tea REI Agro Mintri Tea KS Oils Amira Foods Daawat Foods Dharani Sugar

### Telecom & Information Technology

TATA Communication Aircel Ortel Communication Kavveri Telecom Manthan HCL

### Chemical

Kanpur Fertilizers Madhya Bharat Phosphate Navran Advanced Akums India Glycols Crystal Crop

### Infrastructure

IL&FS Transportation Networks NHAI MoRTH Amravati Chikhli Expressway L&T Halol ITNL Road Infrastructure & Development Company CCCL Khed Sinnar Expressway RIDCOR Earth infrastructure IVRCL Gujarat Road & Infrastructure Dehradun Integrated Arena Karyavattom Sports Facilities

### Jewellery

PC Jewellers Shree Ganesh Jewellery Nirav Modi Group Rashiklal Sakalchand Jewellers

### Paper

BILT Sun Paper Kohinoor Pulp & Paper Great Diving Pulp & Paper Balaji Paper Saber Paper Bharat Papers

### Manufacturing & Engineering

India Optel Tecumseh Driplex Trident Techno Fab Energo Rolex Cycle Jaipur Metal Unitech Transformers Ujala Pump Deepak Cables Servomax Atlas Alloy JMT Auto

### Electronics

Videocon Group Trend Electronics Lighting Technologies Pawar Electro NTL Electronics HiTech Technologies (Xiaomi)

### Startups/ VCs/ PEs

Sugar 1mg HealthKart Zomato Stride Ventures Blackstone

### Sugar Mills

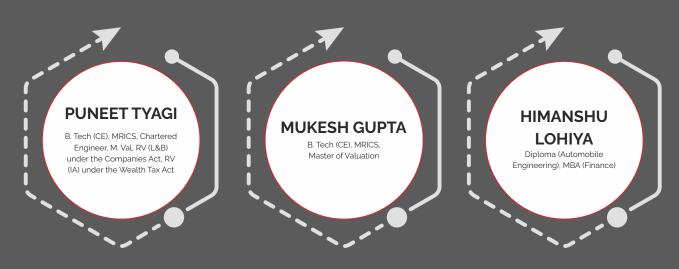
Dharani Sugar BIADA (Govt. of Bihar) Jaypore Sugar Urjankur Warana

### Miscellaneous

SMAASH Future Retail Birla Tyre Educomp Religare KC Thapar Group Times of India Group Dalmia Refractories Vista Mining **Tiffin Barytes Talwalkars** Lumax Paradip Refinery Oaktree Capital Apex Build Sys Odisha Slurry Pipeline Rapid Metro Gurgaon Avani Towers Hindustan Natural Glass Belgium Aluminum & Glass Ceasan Glass Clay Capital Cotton Corporation Cox & Kings Easemytrip Emco Ltd Indu Projects JBF Petrochemicals Jharkhand Mega Foodpark Jammu Municipality Bill & Melinda Gates Foundation Kolkata Police Royal Twinkle & Citrus Check Inns Manav Rachna Manor Floatel Mcleod Russel Mercator Ltd Okaya **MSTC** 

# Our People

### Founders



## **CEOs & Business Heads**



### SAMIR GHOSH

**CEO, Director, Adroit Technical Services Private Limited** B. Sc., MBA, 31 Years of experience



### AMIT KUMAR SINGH

**CEO, Director, Adroit Appraiser Services Private Limited** FCA, RV (SFA), LLB, FAFD, IVCP (IICA)



### AMITAVA ROY

**CEO, Director, Adroit Valuation & Advisory Private Limited** B.Sc., MBA, MIET

Atul Sharma Director FCA, FAFD

### Vishal Gupta

Director (B. Tech (ME), RV (PM) under WT Act

### Manish Malhotra

Director FCA, RV (SFA)]

### Vijay kumar Mishra

Director B. Tech (Civil), RV (L&B) under WT Act

### Dharam Pal Bhatia

Director B.Sc.(EE), MBA, RV (P&M)

### **Pradeep kumar Lohumi** Director

B. Tech , IBBI Regt. Valuer

# KMPs

### **Reman Murugan**

General Manager (B. Tech (ME), MBA

### **Sharad Kumar**

Head- Auctions & Disposals B. Tech -ME, MBA

### Rajesh J

Vice President & Zonal Head (RMV) TN & KL B.E. (CE), M. Arch, M. Sc. (Val), RV (L&B)

### **Siddharth Nagar**

Vice President & Zonal Head (RMV) West & Center India B. Tech (CE), PGP (RE&UI)

### Jai Prakash Sharma

Vice President & Zonal Head (RMV) NCR I Diploma (CE), AMIE

### Jigar Karia

General Manager B. Tech (ME), CEng

### **Amit Verma**

Vice President & Zonal Head (RMV) NCR IV B. Tech (CE)

### Vicky Pasbola

Senior Analyst CA, ACA, M.com, B.com

### Mohit K Aggarwal

Manager FCA, DISA, BCom

### Jyoti Ghosh Dastidar

Manager Strategy & Planning B.Com, MCA,

### **Ankit Grewal**

Asst. General Manager B. Tech (CE)

### Nimal Kumar

Senior Advisor B. Tech (CE), RV (L&B)

### Ajay Kumar

Sr, Manager & Regional Head M.A(History, Political Science, Education), pursuing P.hd (Education)

### **Sridhar Murthy**

Sr. Branch Head (Bangalore ) Diploma (Civil)

#### **CA Sunil Bansal**

Sr. Advisor CA

### Sandeep Bhardwaj

Vice President & Zonal Head (SME) NCR II Diploma (CE), AMIE

### Vivek Dixit

General Manager B. Tech (ME)

### Gauri Kesarwani

Manager HR & Admin PGDM (HR & Marketing)

### **Chethan B**

Zonal Head KA & Goa BE (CE)

#### Abhishek Lohiya

State Head Punjab & Chandigarh B.Tech (Civil)

### **Dhiraj Shaha**

Sr. Manager & State Head West Bangal BE, PGDMA (Marketing & Finance)

### **Anshul Goyal**

Sr. Manager & State Head M.P. B.Tech Civil

#### Yash yarde

Sr. Manager, BE (Civil Engineering) PGP- NICMAR (ACM)

#### **Bhagchand Chauhan**

Sr. Manager & State Head Rajasthan MBA

### **Prabhakar Tiwari**

Sr. Manager & State Head Lucknow B. Tech (Civil Engineering)

#### **Prathis Vinu**

Sr. Manager & STM TN B. Tech (CE), CEng

#### Supriya Patil

Sr. Manager & Branch Head (Pune) BE Civil, M.Sc Real Estate Valuation

### Anshul Krishna

Technical Manager Diploma (Civil), RICS SBE, MS in Real Estate (Nottingham Trent University, UK)

# We are near you !



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### Bengluru

No 23, Old no 474, 2nd floor, Jayanagar, 8th Block, Sri Sai Arcade, Bangalore -560082



### Mumbai

309, 3rd Floor, B Wing, Damji Shamji Corporate Square, Mellville Estate,Ghatkopar (East), Mumbai-400075



### Kolkata

Shantiniketan Building, 4th Floor, Room No. 405, 8 Camac Street, Elgin, Kolkata - 700017



### Chennai

Second Floor, Amar Sindhur Complex, 43/29 Pantheon Road, Egmore, Chennai- 600008

- Pune
- Patna
- Hyderabad
- Hubli
- Salem
- Panipath
- Tirunelveli
- Ranchi
- Vijaywada
- Raipur
- Vellor
- Trichi

- Jaipur
- Tirupati
- Bhopal
- Indore
- Lucknow
- Madurai
- Trichy
- Coimbatore
- Nashik
- Chandigarh
- Mysuru
- Warangal



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